



## **Giles Oliver Boosts Workplace Efficiency with Kerio Connect & Private Cloud Storage Suite**

### **About Giles Oliver**

A well-established shop fit out and refurbishment main contractor, specialising in the commercial, office, retail and high-end residential sectors. With an impressive list of clients and a high level of repeat business, Giles Oliver has built a reputation for quality and reliability.

### **Challenges**

“We were reasonably happy with our existing set-up, although had experienced some issues along the way. We used Microsoft OneDrive and Outlook for emails. The system was fine, but emails took a long while to load, which was frustrating. When our existing IT support relocated, we decided to seek out another company. We asked around and were recommended to Invicta Linux Ltd.

### **Solutions**

Invicta Linux Limited reviewed our system and suggested a few changes. We considered their proposal and decided it made sense and gave them the go-ahead. The first thing to do was transfer the domain from our existing provider. In the meantime our new server was built to incorporate two virtualised instances: Private Cloud Storage Suite and Kerio Connect, for email and calendaring.

Invicta Linux recommended their Contract Hire scheme, which enables us to have full possession and control of our IT and data without having the hassle – and potential expense – of ownership. The focus is on control and privacy.

### **Benefits**

The first thing we noticed was the loading speed of our emails. We had to wait literally minutes for Outlook, but with Kerio Connect webmail the process takes a second. The interface is far more straightforward than Outlook and, while we used Outlook at first after the new server was in, we now use a combination of Outlook, webmail and our mobile phones. Instant messaging has proved useful too, and saves having to write an email when all you want is a quick answer to a question.

Our Collaboration and Private Cloud Storage Suite has also become a firm favourite. Our people can upload photos and share them with the office team in seconds. Files, photos and drawings can be shared with contractors and clients, and we always have full control of what

goes to who as our Private Cloud Storage Suite is based within our office, a key upgrade over OneDrive. This means we feel confident and comfortable when we share data.

The filing system is just that – a standard network file system. We can create users, folders and just about anything else you'd expect from a data store. Except everything happens much faster than it used to as the data doesn't have to travel over the wires to reach us, perfect for secure data.

We're very pleased with the Contract Hire scheme, too. All the maintenance, checks, training and support is covered and Invicta Linux monitor the server to make sure everything is working well, especially handy as we don't have to worry about becoming IT experts. The biggest plus for us is we know exactly how much our IT is costing on a month to month basis and we don't get unexpected invoices.”

Summary of key improvements:

- Improved Collaboration: Kerio Connect enables fast-loading messaging and seamless collaboration across devices
- Substantial Savings: Retention of existing equipment and no cloud subscription costs
- Enhanced Security: Collaboration and Private Cloud Storage Suite provides a secure, self-hosted productivity platform with full control over data
- Increased Productivity: Fast-loading messaging and instant access to data from any device, anywhere
- Flexibility and Mobility: Access to data and collaboration tools from any device, anywhere
- High Reliability: Robust and reliable infrastructure with minimal downtime
- Improved Data Control: Collaboration and Private Cloud Storage Suite on-premise solution provides full control over data sharing and access